

Memorandum of Understanding (MoU)

By and Between



Km. Mayavati Govt. Girls P. G. College

Badalpur, Gautam Budha Nagar



BSN Infotech Private Limited

2/63, Vipul Khand, Gomti Nagar,
Lucknow –226010

This Memorandum of Understanding (MoU) is made and entered on this 20th day of September (month) of 2023 (Year).

Between

Km. Mayawati Govt. Girls P.G. College, (KMGGPGC) Badalpur, Gautam Buddh Nagar (hereinafter 'College'), which is PARTY IN FIRST PART (Academic Partner)

And

BSN Infotech Private Limited having it's registered office at 263, Vipul Khand, Gomti Nagar, Lucknow (hereinafter 'Company'), which is PARTY IN SECOND PART (Skill Partner)

I. PREAMBLE

Skill is mandatory part of education at UG level as per National Education Policy 2020 (NEP2020) guidelines and U.P. Govt make it mandatory to provide skill to all U.G students in first four semester (Gr4=12 credits). In line of Skill G.O. 1969/Samar-3-2021 dated 18-8-2021, CCS University, Meerut Skill course guideline E-3404 dated 24-1-2022 and Skill fees G.O. Smabddatta/430 dated 4-5-2022 the MoU signed between both the parties to provide skill course through online/blended mode to the students of KMGGPGC, who opted the course.

Whereas, *Km. Mayawati Govt. Girls P.G. College, Badalpur, Gautam Buddh Nagar* (hereinafter 'College') is desirous of offering skill courses relating to "Course On Accounting and Finance including IT skills", "Project Summer training for engineering & Management students", "Advanced IT courses with experience on Live project", "Foreign languages courses", "Personality Development interview training, Digital photography, Bio-musicology etc. (as mentioned in MoU) "for the students enrolled in degree / diploma / certificate courses, which is **PARTY IN FIRST PART**.

AND whereas, **BSN Infotech Private Limited**, 263, Vipul Khand, Gomti Nagar, Lucknow (hereinafter 'Company') is engaged in and desirous of providing online courses relating to "Course On Accounting and Finance including IT skills", "Project Summer training for engineering & Management students", "Advanced IT courses with experience on Live project", "Foreign languages courses", "Personality Development interview training "for wide categories of students, which is **PARTY IN SECOND PART**.

IN FURTHERANCE THEREOF, both the parties have agreed and are desirous of long term collaboration in areas of mutual interest and are willing to execute this 'Memorandum of Understanding' for the purposes as indicated in this 'Memorandum of Understanding'. HENCE,


K. Mayawati, Principal, KMGGPGC
Badalpur, Gautam Buddh Nagar
U.P.





II. STATEMENT OF OBJECTIVE

This 'Memorandum of Understanding (MoU)' as executed by and between the PARTIES, is to offer courses through 'Online Mode' relating to "Course On Accounting and Finance including IT skills", "Project/Summer training for engineering & Management students", "Advanced IT courses with experience on Live project", "Foreign languages courses", "Personality Development/interview training" etc. with due 'Certification' to be accorded by the second party, in consideration of the requirements related to NEP2020 and increase of GER of students enrolled at the 'College'. Some training courses are offered on a 'Pro-bono' basis and some are offered with discount in fee for the recommended students of the 'College', AND;
Such other objectives which the parties may deem fit and proper, in furtherance of the objectives as indicated hereinabove.

III. RESPONSIBILITIES


The parties to this 'Memorandum of Understanding' shall be responsible and accountable for the following responsibilities, jointly and severally.

III.A. JOINT RESPONSIBILITIES

1. The parties shall be jointly responsible for proper and adequately scheduled enrollment, instruction and examination for the courses offered under this memorandum of understanding.
2. The parties shall be jointly responsible to accommodate additional facilities and/or procedures, which may be deemed necessary in furtherance of the objectives of this memorandum of understanding.
3. Jointly issue of certificate to the students after successful completion of skill course
4. Curriculum planning, syllabus design / revision

III.B. RESPONSIBILITIES OF PARTY IN FIRST PART

1. The party in FIRST PART shall be responsible to fulfill infrastructural, monitoring etc. requirements of the party in second part and/or students enrolled in the courses offered under this memorandum of understanding.
2. The party in FIRST PART shall be responsible to lead and facilitate joint organization of conferences, seminars, trainings, lectures, summer schools or such other events by whatever name called, in furtherance of the objectives of this memorandum of understanding.
3. The party in FIRST PART should share Coupon Code with recommended students for discount in Fee or 'Without Fee' (Pro-bono basis) as per course categories.
4. The party in FIRST PART shall be responsible to upload the marks / transfer of credits as per rules.
5. After completion and issue of certificate, First party transfer the fees of students to Second party.


कु० मायावती राजकीय महिला
(पी०जी०) कालिज
गदलपुर (गौतमबुद्धनगर)





III.C. RESPONSIBILITIES OF PARTY IN SECOND PART


1. The party in SECOND PART shall be responsible for online enrollment and online classes to the students, examinations & certifications, in consultation and on concurrence with the designated officers of the College, for such purpose in relation to all courses offered under this memorandum of understanding.
2. The party in SECOND PART shall be responsible for providing adequate online 'Reading & Learning materials' in 'English/Hindi' languages for the convenience of all the students enrolled in all such courses as offered under this memorandum of understanding.
3. The party in SECOND PART shall be responsible to offer some training courses are offered on a 'Pro-bono' basis and some are offered with discount in fee for the recommended students from the 'College'.
4. The party in SECOND PART shall be responsible for enrollment and commencement of online training program of students on their online learning portal "VidyaBridge" in phase wise manner for group of students of 'College'.
5. The party in SECOND PART shall be responsible to provide skill training as skill partner to the student enrolled for the course.

IV. COOPERATION UNDERSTANDING

1. The parties shall be under the obligation to appoint / nominate persons to initiate and monitor the implementation and execution of all courses offered under this memorandum of understanding as 'Nodal Officers / Coordinators / Program Officers etc.' to purpose of attainment of objectives as enshrined under this memorandum of understanding.
2. The 'Nodal Officers / Coordinators / Program Officers' shall meet once every 6 months and shall cause to monitor progress of for proper implementation of the program.

V. COURSES & RELATED DETAILS

1. Notwithstanding any relative financial obligation to operate between the parties, the PARTY IN SECOND PART shall facilitate the PARTY IN FIRST PART to offer the courses with such titles, description, fee, contents etc. as indicated below, and not otherwise-


प्रतिपाद्य
कु० मायावती राजकीय महिला
(पी०जी०) कालिज
बादलपुर (गौतमबुद्धनगर)






2. The parties shall jointly issue the certifications to the students.

1(A) Online Courses offered with discount in fee to students recommended by 'College'

Courses on Foreign Languages						
S.No.	Title of Course	Duration	Days	Credits	Fee	Fee Payable After Discount
1	Certificate Course in French Language	16 Weeks	96	4	8000	200
2	Certificate Course in German Language	16 Weeks	96	4	8000	200
3	Certificate Course in Persian Language	16 Weeks	96	4	4000	200
4	Certificate Course in Spanish Language	16 Weeks	96	4	8000	200
5	Certificate Course in English Language	16 Weeks	96	4	3000	200
Course on Accounting And Finance Including IT Skills						
1	Industry Ready Professional	16 Weeks	96	4	8000	200
2	Certificate Course in stenography	16 Weeks	96	4	1000	200
3	Certificate Course in Retail Sales Management	8 Weeks	48	2	1000	200
4	Certificate Course in Project Planning & Advisor	16 Weeks	96	4	2000	200
5	Financial Planning Advisor	8 Weeks	48	2	5000	200
6	Tax planner & Tax Consultant	16 Weeks	96	4	5000	200
7	Financial Statement Analyst	8 Weeks	48	2	4000	200
8	Inventory & Stock Operation	16 Weeks	96	4	2000	200
9	Small Trading Business Operation System	16 Weeks	96	4	5000	200
Computer Literacy/Application , Information Technology & Management						
1	Certificate course in Web Designing	12 Weeks	72	3	2000	200
2	Certificate course in Computer Application	12 Weeks	72	3	2000	200
3	Certificate course in ICT	12 Weeks	72	3	2000	200
4	Certificate course in Hardware Technology & Networking	12 Weeks	72	3	2000	200
5	Certificate course in Software Testing	16 Weeks	96	4	5000	200
6	Certificate course in Software Design & Coding	16 Weeks	96	4	5000	200
7	ERP Implementation Associate	16 Weeks	96	4	5000	200
8	Certificate course in Digital Photography	12 Weeks	72	3	5000	200
Personality Development Courses/ Co-curricular/ Addon course						
1	Career Enhancement Techniques	8Weeks	48	2	4500	200
2	Communication & Soft Skills	8Weeks	48	2	3000	200
3	Personality Development & Interview skills for Beginner's	8Weeks	48	2	1000	200


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 (पी0जी0) कालिज
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S.No.	Course Name	Duration (Days)	Duration (Week)	Credits	Fee	Fee Payable After Discount
1	Certificate Course in Basic Computer Skills	48	8 Weeks	2	1000	200
2	Certificate Course in Word, Spreadsheet & Presentation Tools (MS Office)	48	8 Weeks	2	1000	200
3	Digital Financial Tools and Applications in IT	48	8 Weeks	2	1000	200
4	Future skills and Cyber Security in IT	48	8 Weeks	2	1000	200
5	Certificate Course in Typewriting	48	8 Weeks	2	1000	200
6	Certificate Course in Sales & Marketing Management	48	8 Weeks	2	1000	200
7	Certificate Course in Computerized Accountancy on ERP	96	16 Weeks	4	1000	200
8	Certificate Course in Education Sector ERP (A complete college & school management software with complete ERP)	96	16 Weeks	4	1000	200
9	Certificate Course in Business Accounting system	96	16 Weeks	4	1000	200
10	Training on Effective Communication & Confidence building	48	8 Weeks	2	1000	200
11	Training on Personality & Personal Grooming ,Body Language Behavior & Interview skills	48	8 Weeks	2	1000	200
12	Training of Public Speaking , Group Discussion & Presentation skill	48	8 Weeks	2	1000	200

3. Detailed 'Brochures' containing course details, requirements for completion, availability of reading material, classes, Fee etc. are online available in e-learning portal VidyaBridge at <https://vidyabridge.bsninfotech.net>

VI. AMENDMENTS & ADDITIONS

1. All contents of this memorandum of association and all such other issues directly related therewith or incidental thereto the contents of this memorandum of association shall be amended, changed or altered only by written consent duly signed by 'authorized signatories' or their nominees or such persons as may be authorized by the parties for such purpose.
2. This memorandum of understanding shall come into force on the day and date when signed by both the parties in presence of their respective witnesses and shall be valid for a period of 1 years or till termination as according to the procedure of termination as under this memorandum of understanding.

VII. CONFIDENTIALITY

1. Parties to this memorandum of understanding shall be bound by high standards of confidentiality as prudent in relation to the objectives of this memorandum of association.
2. It shall be incumbent on the PARTY IN SECOND PART to utilize all personal and non-

माध्यामी २३
 कु० मायावती राजकीय महिला
 (पी०जी०) कालिङ
 गणेशपुर (मोतमनगर, नर)



personal information of students enrolled in courses offered, strictly for the purposes of their training, examination and certification etc. only.

VIII. ARBITRATION


1. In order to maintain the desired level of social media outreach, each party promises to follow the branding guidelines for social media and respect the dignity of each other.
2. This memorandum of understanding is merely 'expression of intent' of joint initiatives of the parties to this memorandum and the obligations under this memorandum shall not be legally enforceable by or against either of the parties.

IX. TERMINATION

This memorandum of understanding may be terminated at the instance of either party by providing an advance notice of 3 months with or without acceptance of such notice by the other party. The memorandum shall stand terminated on such date as and when '3 months' duration has passed after communication of notice of termination by either party to the other party.

This 'Memorandum of Understanding' is here by accepted and signed by each PARTY through their authorized representatives as indicated below:

For and on behalf of the College


कु० मायावती राजकीय महिला
(पी०जी०) कॉलेज
बदलपुर (गौतमबुद्धनगर)

Name: **Prof. Divya Nath**
Designation: Principal

**Km. Mayavati Rajkiy Mahila
Post-Graduate Degree College,
Badalpur, Gautam Buddh Nagar**



For and on behalf of the Company






Name: **Vipin Shrivastava**
Designation : M.D.

BSN Infotech Private Limited
2/63, Vipul Khand, Gomti
Nagar, Lucknow-226010

Witness:

1. 
Prof. (Dr.) Jyoti C. Sharma
2. 
Prof. (Dr.) Jyoti C. Sharma

Witness:

1. 
SAURABH SHUKLA
Project Manager - IT
2. 
Gaurav Nigam
Director - IT